# "How has capital affected bank risk since implementation of the Basel Accords?"

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# How has capital affected bank risk since implementation of the Basel Accords?

#### **Abstract**

Regulatory capital requirements represent the foundation of risk management embodied in the Basel Capital Accords. This paper questions the effectiveness of this approach in actually reducing the risk of financial institutions. The authors thorougly analyze a large cross-section of bank holding company data from 1993 to 2008 to determine the relationship between capital and bank risk-taking. The authors identify and use seven different dimensions of bank risk in their analysis. The paper also notes the inherent endogeneity between risk and capital and deals with the endogeneity through stochastic frontier analysis. The results support the theory that banks respond to higher capital requirements by increasing the risk in their earning asset portfolios and, to some extent, their off-balance-sheet activity. In the areas of credit risk, liquidity risk, composite risk (using two separate definitions), and using two broadbased performance measures the results show higher levels of capital are associated with higher levels of risk. This perverse result suggests that bank regulation should be thoroughly reexamined and alternative tools developed to ensure a stable financial system.

**Keywords:** bank risk, capital management, capital regulation. **JEL Classification:** G21, G28.

#### Introduction

Rarely the importance of bank capital requirements has received more attention than during the recent financial crisis. As the subprime mortgage debacle spread, the balkanized regulatory system designed over half a century ago proved itself to be inadequate for today's financial system. Confidence in the foundation of global banking regulation, mandatory bank capital requirements, was badly shaken. In this study, we thoroughly look at the role of capital in regulatory risk management by examining bank holding company data since the year that the risk-based capital requirements were first implemented. Historically, both theoretical and empirical papers on the relationship between capital and risk have produced mixed results<sup>1</sup>. Yet a new look at the role of bank capital in risk management is now critical if we are to protect the financial system of the 21st century.

This article fits into a long history of literature dealing, in general, with bank risk management and, more specifically, with the question of what constitutes an adequate level of bank capital. It has been well documented that bank holding companies actively manage their capital to reach target ratios due to both regulatory requirements and peer pressure. A critical question remains: Does increased capital improve the financial soundness of banks? Our contribution consists of the analysis of a large cross-section of bank holding companies over the years that the Basle accords have been implemented. In

addition, we investigate a wide variety of risk dimensions proxied by different indicators. Robustness tests are provided to support the results.

One of the primary goals of bank regulators is to minimize the risk held on and off their balance sheets by financial institutions. In this way, the negative externalities of bank failures and the risk to taxpayers from losses from the federal bank safety net are avoided or reduced. Historically and internationally, a mandatory bank capital requirement is one of the most important tools used by regulators to stabilize the financial industry. The recent financial crisis, however, challenges the effectiveness of these mandatory capital requirements. The inherent characteristics of todays banking industry such as rapid financial innovation, high financial leverage, information asymmetry, the need for liquidity creation, and the federal bank safety net all distort incentives and reward risk-taking. If maintaining a certain level of capital is viewed by bank managers only as a necessary evil, then critical questions emerge: How is capital related to specific measures of risk including credit risk, liquidity risk, interest rate risk, off-balance-sheet risk, market risk, and composite bank risk? Answers to these questions will help to establish the role of capital in regulatory risk management.

Our analysis adds to the existing literature in several ways. First, we employ a large panel data set to consider the capital-risk relationship for a wider range of bank holding companies than typically reviewed. Previous empirical studies have commonly used market measures of risk. However, this approach necessarily limits the sample to publically owned banks or bank holding companies. In this study we acknowledge the importance of small banks and bank holding companies, as well as the largest bank holding companies.

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<sup>&</sup>lt;sup>1</sup> For detailed discussion, please see Berger, Herring and Szego (1995), Berger, DeYoung, Flannery, Lee and Ozrekin (2008), Gatev, Schuermann, and Strahan (2009), Hovakimian and Kane (2000), and Shrieves and Dahl (1992).

This concern is significant since public policy related to the banking industry must consider a broad sample of banks and not only the largest organizations. As a result, we turn to a wide variety of accounting measures of a banks risk and utilize a large panel data set. In another contribution, stochastic frontier analysis is applied to exogenously generate the impact on efficiency of the use of capital in banking. The difference in efficiency of bank's allows us to evaluate the relation between banking risk and capital without an endogeneity problem.

Furthermore, the finding of this paper provides bankers and regulators with a different view regarding mandatory capital requirements. We carefully investigate the issues by looking at seven different measures of risk and performance and by applying two different econometric approaches. The empirical evidence indicates that bank holding companies react to high capital by increasing the amount of certain categories of risk. Some results support the proposition that increased capital requirements reduce risk in BHCs. There are, however, results that suggest the opposite, that BHCs increase risk as they employ more equity capital. An important example is that the ratio of BHCs' risky assets to total assets increases as capital increases. In addition, the ratio of nonperforming assets to total loans and leases also increases as capital increases. These results are derived from our use of a panel data estimator. This is obviously an important finding with major public policy implications. If the primary tool used by regulators to ensure a stable financial system is creating perverse results then alternative tools must be developed.

The rest of the paper is organized as follows. Section 1 summarizes the literature that deals with bank capital regulation. Section 2 presents our methodology and section 3 presents the data along with univariate analysis of the data. In section 4 we present our empirical results after verifying the integrity of the instrumental variable. Section 5 provides robustness tests and the final section concludes.

#### 1. Literature review

1.1. Regulation of bank capital. Bank capital is widely regarded as the cushion that prevents a decline in asset values from threatening the integrity of bank liabilities. Surprisingly there were no formal capital requirements in the U.S. until 1981. Historically, regulators used rules of thumb based on peer group analyses to determine capital adequacy. Even in the 1981 legislation there were different capital requirements based on bank size but not on bank risk. The Basle Capital Accord I in 1988 was the first attempt to relate bank capital to bank risk. In 1991 the Federal Deposit Insurance Corporation Improvement Act in the U.S. required regulators to take specific action, known as

prompt corrective action, when a banks capital ratio fell below certain levels. The Basle Capital Accord II was generally adopted in 2007 and is a current standard for measuring bank risk and the capital needed to support it<sup>1</sup>.

On the other hand, it has been argued that excessively high capital requirements can produce social costs through lower levels of intermediation. In addition, there can be unintended consequences of high capital requirements such as risk arbitrage (increasing risk to offset the increase in capital and thereby maintain the same return on capital), increased securitization, and increased off-balance-sheet activity, all of which could mitigate the benefits of increased capital standards (see Berger, Herring and Szego, 1995; and Santos, 2001). The extent to which these unintended consequences played a role in our recent crisis is yet to be determined.

If we go back to the middle of the 19th century, we find that bank capital funded over half of bank assets in line with the capital ratios of non-financial firms (see Berger, Herring and Szego, 1995). However, for the next 100 years or so, as new legislation was enacted to decrease the risk in banking, banks responded by decreasing their capital ratios. The National Banking Act of 1863 created national banks with the Office of the Comptroller of the Currency as their regulator. In 1913 the Federal Reserve System was enacted to be, among other things, a lender of last resort. In 1933 the Federal Deposit Insurance Corporation (FDIC) was created to provide a government guarantee on bank deposits. Various other pieces of legislation were designed to prevent banks from excessive competition. The Glass-Steagall Act separated commercial banking from investment banking. Banks and BHCs were prevented from crossing state lines. Regulation O limited the amount of interest banks could pay on deposits. By the late 1980s the bank equity to assets ratio on a book value basis was barely over 6%. It is natural that international bankers were concerned about decreasing capital ratios and produced the first Basle Capital Accord.

Moral hazard is high on the list of problems receiving attention in this post financial crisis environment. The presence of a federal safety net creates moral hazard because bank management does not have to worry about monitoring by depositors (See Merton, 1977; Buser, Chen, and Kane, 1981; Laeven and Levine, 2009). Absent depositor monitoring banks are free to increase risk. If, however, deposit insurance and other elements of a federal safety net are reasons for increases in bank risk, why do they

<sup>&</sup>lt;sup>1</sup> For detailed discussion, see Bank for International Settlements (2004).

continue to exist? The answer lies in the contemporary theory of financial intermediation. It has been well established in the literature that there is need for both demand deposit contracts and the possibility of bank runs (Diamond and Dybvig, 1983; Calomiris and Kahn, 1991; Diamond and Rajan, 2000; and Santos, 2001). If the possibility of bank runs is needed, and bank runs are harmful, then government deposit insurance is an optimal solution. There is a related issue. Banks have a unique ability to resolve information asymmetries associated with risky loans. As a result, bank failures can produce a serious contraction in credit availability, especially among borrowers without access to public capital markets. The federal safety net is needed to avoid this credit contraction. Likewise, if a bank is considered too big to fail then the government will always bail the bank out and there is no reason for bank management to limit risk.

**1.2. Empirical studies.** While there is a long history of regulatory focus on bank capital adequacy there is no agreement that such a focus is optimal.

1.2.1. Capital regulation does control risk. Marcus and Shaked (1984) show how Merton's (1977) put option pricing formula can be made operational and then used the results to estimate appropriate deposit insurance premium rates. The results of their empirical analysis indicated that the FDIC premiums at that time were higher than was warranted by the ex-ante default risk of the sample banks. This implies that banks are not transferring excessive risk to the deposit insurance safety net and capital regulation is effectively working.

Duan, Moreau and Sealey (1992) address the question of the impact of fixed-rate versus risk-based deposit insurance premiums directly. The authors tested for specific risk-shifting behavior by banks. If banks were able to increase the risk-adjusted value of the deposit insurance premiums, then they had appropriated wealth from the FDIC. This is because the FDIC, at the time, could not increase the insurance premium even though risk had increased. Their empirical findings were that only 20 percent of their sample banks were successful in risk-shifting behavior and therefore the problem was not widespread. This also implies that capital management has been effective.

Keeley (1992) empirically studied the impact of the establishment of objective capital-to-asset ratio requirements in the early 1980's. His evidence documents an increase in the book value capital-to-assets ratio of previously undercapitalized banks and this, of course, was the goal of the new capital regulations. His study, however, is unable to confirm the same result when looking at the market value capital ratios. While the market value capital-

to-assets ratios also increased, there was no significant difference between the undercapitalized banks compared with the adequately capitalized banks. Nevertheless, this was more evidence that capital regulation was working.

1.2.2. Capital regulation does not control risk. Hovakimian and Kane (2000) use the same empirical design as Duan, Moreau and Sealy (1992) but for a more recent time period and they obtain opposite results. They also start with the argument of Merton (1977) that the value of deposit insurance increases in asset return variance and leverage. They regress the change in leverage on the change in risk and find a positive rather than a negative coefficient. The coefficient must be negative if capital regulation forces banks to decrease leverage with increases in risk. In a second test they regress the change in the value of the deposit insurance premium on the change in the asset return variance. Here again the coefficient must be negative (or zero) if there is any restraint. In this equation, the coefficient measures how much the bank can benefit from increasing the volatility of its asset returns. The option-model evidence presented shows that capital regulation has not prevented risk-shifting by banks and that it was possible for banks to extract a deposit insurance subsidy.

#### 2. Methodology

**2.1. Instrumental variable for capital.** This paper differs from previous studies that deal with the endogeneity between risk and capital using traditional methods such as a simultaneous equation approach or two- or three-stage regression analysis<sup>1</sup>. In this study, we follow the method and concept of Hughes, Mester, and Moon (2001), Hughes, Lang, Mester, Moon, and Pagano (2003) and others, and use stochastic frontier analysis to estimate the inefficiency of our sample of bank holding companies<sup>2</sup>. We then create a unique instrumental variable for bank capital to be used in regressions of capital and risk. The question we ask is: "How efficient is a bank in converting the resources with which it has to work into profit?" The frontier developed is exogenous to any specific bank since it is based on the results of all banks in the sample. From this frontier we measure the inefficiency of each bank as the distance between the frontier and that specific bank's pre-tax income. This measure is adjusted for those elements that are beyond the control of any bank, such as luck and white noise, by the frontier analysis process.

<sup>&</sup>lt;sup>1</sup> Please note that below we also use two-stage least squares OLS but it is used to mitigate the endogeneity between different elements of risk.

<sup>&</sup>lt;sup>2</sup> See Jondrow, Lovell, Materov and Schmidt (1982) for a discussion of fitting production frontier models.

Our unrestricted frontier model determines the highest possible profitability based solely on the book-value of assets employed. The unrestricted model is specified as:

$$PTI(BVA, \sigma_{BANK}) = a + b_1 BVA + b_2 (BVA)^2 + e,$$

$$e = \xi - \zeta,$$

$$\xi \sim iid \ N(0, \sigma_{\varepsilon}^2), \ \zeta(\geq 0) \sim iid \ N(0, \sigma_{\varepsilon}^2),$$
(1)

where PTI is the pre-tax income, BVA is the book value of assets,  $\xi$  is the statistical noise,  $\zeta$  is systematic shortfall (under management control), and  $\zeta \ge 0$ . A quadratic specification is used to allow for a non-linear relation between pre-tax income and the book value of assets.

Our next step is to develop a second frontier based on the level of bank holding company capital as well as the amount of assets. The implication of using the unrestricted model is that we are measuring the unconditional inefficiency of the banking organization. By also conditioning the model on capital we can develop a measure of the incremental efficiency or inefficiency of an organization due to its capital level. It is this incremental inefficiency that is due to a bank's capital level that we propose to use as an instrument for capital in a regression of risk on capital. Specifically, our restricted model, again in a quadratic form, is as follows:

$$PTI(BVA, BVC, \sigma_{BANK}) = \alpha + \beta_1 BVA +$$

$$+ \beta_2 (BVA)^2 + \beta_3 BVC + \varepsilon,$$

$$\varepsilon = v - u,$$

$$v \sim iid \ N(0, \sigma_u^2) \ u(\ge 0) \sim iid \ N(0, \sigma_u^2),$$

where BVC is the book value of capital, v is the statistical noise, and u denotes the inefficiency of a bank considering its use of both assets and capital.

The two assessments of inefficiency allow us to measure the difference in profitability due to the use of capital by calculating the difference in the inefficiency between the restricted and unrestricted model. Specifically,

$$\delta = u - \varsigma. \tag{3}$$

This becomes our instrumental variable for capital. While any measure of profitability endogeneously includes risk, our instrument, the difference between two measures of profitability conditioned only on capital, is related to capital but not to risk which is included in both models.

**2.2. Panel data estimation.** The panel data estimator considers both the variations across banks and over the sample period. Our data cover a large cross-section of BHCs over a comparatively small

number of years. Accordingly, a panel data estimator is an appropriate approach to determine the effect of capital on risk over time. Using a panel data approach we also increase our sample data employed and produce a single result for the entire time period. In addition, we are able to condition our results on changes in the business cycle.

We use two-stage least-squares (TSLS) regression with the panel data to deal with the endogeneity between the various risk measures we are analyzing. There are two kinds of endogeneity among variables that need to be dealt with: the endogeneity between risk and capital (see section 2.1) and another one between the various risk factors that are in our analysis. The rationale is that bank managers tend to "coordinate" risk-taking behavior in various sections and business lines. For instance, Schrand and Ünal (1998) suggest that financial institutions might decrease certain kinds of risk while increasing other categories of risk in order to maintain a certain level of 'total' or firm-wide exposure. To control for the impact of size on a bank's risk-taking behavior, the book value of assets is considered in the model (Gatev, Schuermann and Strahan, 2009).

The panel data estimator considers both the variations across banks and over the sample period. Our data cover a large cross-section of BHCs over a comparatively small number of years. Accordingly, a panel data estimator is an appropriate approach to determine the effect of capital on risk over time. Using a panel data approach we also increase our sample data employed and produce a single result for the entire time period. In addition, we are able to condition our results on changes in the business cycle.

$$y_k = a_{k0} + a_{k1} \ln(BVA) + a_{k2}\delta + \sum_{i=1}^{M} b_i IV_{k,i} + e_k,$$
 (4)

where  $y_k$  is one of the measures of risk or behavior (e.g., Total equity/Total asset) for bank i  $a_{k1}$  is the coefficient of natural logarithm of bank's book value;  $IV_{k,i}$  is the ith instrumental variable for the risk measure  $y_k$ , and  $e_k$  is the error term<sup>1</sup>.

At stage two, the predicted values  $\mathfrak{F}_j$  that are derived in the first stage (other than the risk proxy being tested) are then used as regressors to test the relation between banking capital and the risk category represented by the risk proxy being tested. Specifically,

$$y_k = c_t + d_k \delta_i + f_k \ln(BVA) + \sum_{\substack{j=1\\j \neq k}}^{J} h_j \mathcal{L}_j + \zeta_k.$$
 (5)

The impact of the use of bank capital on risk-taking behavior can be captured by  $d_k$ .

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<sup>&</sup>lt;sup>1</sup> The definition of measures of risk or performance and instrumental variables are presented in section 3.

**2.3.** Two-stage leastsquares regression on a year by year basis. In addition to our panel data analysis, we also perform year-wise TSLS regression analysis as a test of the robustness of our results from the panel data set. In a year-by-year analysis macroeconomic variables are the same for all BHCs and we produce a singular matrix.

Accordingly, we select one risk measure from each group as the proxy for the same class of risk and then identify instrumental variables that can be used as regressors to estimate the risk proxies at the first-stage regressions. The instrumental variables used are detailed in section 3. specifically, the first-stage regression model is:

$$y_{k,t} = a_{k0,t} + a_{k1,t} \ln(BVA) + a_{k2,t} \delta + \sum_{i=1}^{M} b_i IV_{k,i} + e_k.$$
 (6)

For the analysis in each year, the predicted values  $\mathfrak{L}_j$  that are derived in the first stage are used as regressors to test the relation between banking capital and the risk category represented by the risk proxy being tested. Specifically,

$$y_{k,t} = c_t + d_{k,t} \delta_{i,t} + f_{k,t} \ln(BVA) + \sum_{\substack{j=1\\j \neq k}}^{J} h_{j,t} \mathcal{L}_{j,t} + \zeta_{k,t}.$$
 (7)

#### 3. Data

We obtain our data on bank holding companies from Federal Reserve reports FR Y-9C for the years 1993 to 2008<sup>1</sup>. Data on risk-weighted assets, Tier 1 capital and Tier 2 capital were not included with the FR Y-9C reports from 1993 to 1996. We were graciously provided this missing information by the authors of Berger et al. (2008).

Table 1 displays the descriptive statistics of the sample BHCs in our analysis. The total of 24,973 bank-year observations includes BHCs ranging in number from 2,256 in 2005 to 678 in 2008. From 2005 to 2006, there is an especially large drop in the number of BHCs included in our data. This is primarily due to a change in the reporting criteria for the FR Y-9C report. Starting in 2006 the threshold for required reporting by a BHC was increased from BHCs with \$150 million in total assets to BHCs with \$500 million in total assets. Note that in spite of the 57% drop in the number of BHCs reporting in 2006 compared with 2005, the total assets represented in the sample for these two years decreased by only 14%.

Our data start in 1993 because 1992 was the final year in which capital ratios were still adjusting in order to conform to the Basle I Capital Accord. Previous empirical studies have used market meas-

<sup>1</sup> nData on risk-weighted assets, Tier 1 capital and Tier 2 capital were not provided with the FR Y-9C reports from 1993 to 1996. We were graciously provided this missing information by the authors of Berger, DeYoung, Flannery, Lee and Oztekin (2008).

ures of risk and various risk measures derived from a market model based on return data. In this study we wish to determine the impact of capital on various measures of risk and acknowledge the importance of small banks and bank holding companies, as well as the largest bank holding companies. This concern is significant since public policy related to the banking industry must consider the broadest sample and not only the largest organizations. As a result, we utilize a large panel data set and turn to the typical accounting measures of a bank's risk.

3.1. Overall observations of BHC data. We see the significant events and the economic activity of our sample period in the statistics in Table 1. First, the size of BHCs measured by either their asset values or equity has increased while the number of banks has decreased. This trend is still evident after adjusting for changes in the reporting criteria for the FR Y-9C report. We also see variation in this trend consistent with prevailing economic activity. In Table 1, for the basic leverage ratio of equity to assets (E/A), we see a generally rising ratio. In 1993, the ratio was 8.5% while in 2008 it was 9.2%. We also see a rising trend in the ratio of risk-based assets to total assets, which is consistent with Berger, DeYoung, Flannery, Lee and Oztekin (2008). Here, however, the trend is far more pronounced rising from 43.80% in 1993 to 76.00% in 2008. Confirmation of these two trends comes from the trend in RC/RA, the ratio of Tier-1 plus Tier-2 capital to risk based assets. This ratio declines from 16.10% in 1993 to 14.50% in 2008. While these ratios are substantially above the Basle Capital Accord standards, the trend is clearly down.

Another dramatic trend over this time period is the increase in off-balance-sheet activity. In Table 1, the off-balance-sheet activities to total assets ratio (OBS) has increased from 12.00% in 1993 to 31.50% in 2008. It is unclear whether the impact of increased use of off-balance-sheet activities by BHCs may decrease or increase risk. The time-varying over-all performance measures of our sample of BHCs such as pretax income (PTI), return on equity (ROE), nonperforming assets ratio (NPA), and the interest sensitive gap (Gap) are shaped by major economic occurrences and policies. Return on equity has varied in a relatively narrow band over this time period. With the exception of 2007 and 2008, the return on equity ranged from 12.20% to 13.50%. In line with the financial crisis that started in 2007 ROE declined to 11.00% in 2007 and to 8.40% in 2008. It is also noteworthy that the highest return on equity was in the first year of our sample period, 1993. Non-performing assets appear to move in concert with business cycles. The recovery and expansion period from 1993 to 1998 is marked by a steady decrease in the ratio of nonperforming assets to equity. This is followed by an

increase in this ratio during the tech-stock bubble and recession after which we see another decline until the crisis of 2007 and 2008.

Since the industrial structure of financial services changes intertemporally, we analyze the risk and use of capital by BHCs year by year. The analysis suggests banks progressively depend more on aggressive funding sources and new product lines over our sample period. Given that financial leverage (e.g., Equity/Asset ratio) must remain approximately stable due to regulatory requirements, banker may

try to improve their ROE by (1) enhancing overhead efficiency (OHE); (2) engaging in more off-balance-sheet activities (OBS); and (3) using interest-sensitive gap management in an attempt to decrease their total risk-based capital ratio (Cap) while maintaining an attractive ROE. The above developments in the banking industry generate potential improvement in performance but also intensify uncertainties and complexities of bank management. Therefore, a study to investigate the impact of the use of capital on the riskiness of banks is an indispensible element in bank management.

| Year | Ν     |        | BVA (US\$ | million) |         | BE    | PTI | ROE   | OHE  | OBS/A | RA/A  | RC/RA | Eq/A  | NPA   | Gap   |
|------|-------|--------|-----------|----------|---------|-------|-----|-------|------|-------|-------|-------|-------|-------|-------|
|      |       | Mean   | Max       | Min      | SD      |       |     |       |      |       |       |       |       |       |       |
| 1993 | 1,525 | 2,630  | 216,574   | 22       | 12,260  | 207   | 43  | 0.135 | 4.10 | 0.120 | 0.438 | 0.161 | 0.085 | 0.069 | 0.160 |
| 1994 | 1,306 | 3,442  | 250,489   | 8        | 15,334  | 265   | 57  | 0.125 | 4.45 | 0.139 | 0.470 | 0.164 | 0.087 | 0.060 | 0.166 |
| 1995 | 1,355 | 3,526  | 256,853   | 27       | 16,410  | 283   | 62  | 0.124 | 4.18 | 0.240 | 0.493 | 0.172 | 0.093 | 0.052 | 0.160 |
| 1996 | 1,405 | 3,516  | 336,099   | 28       | 18,238  | 283   | 63  | 0.127 | 4.27 | 0.220 | 0.585 | 0.148 | 0.093 | 0.047 | 0.121 |
| 1997 | 1,493 | 3,614  | 365,521   | 30       | 20,027  | 281   | 65  | 0.127 | 4.04 | 0.222 | 0.607 | 0.146 | 0.094 | 0.043 | 0.086 |
| 1998 | 1,563 | 3,742  | 668,641   | 32       | 28,629  | 292   | 62  | 0.124 | 4.04 | 0.218 | 0.621 | 0.157 | 0.094 | 0.039 | 0.073 |
| 1999 | 1,658 | 3,845  | 716,937   | 38       | 29,651  | 292   | 75  | 0.130 | 4.18 | 0.215 | 0.652 | 0.151 | 0.089 | 0.041 | 0.032 |
| 2000 | 1,726 | 3,674  | 715,348   | 38       | 29,664  | 293   | 66  | 0.122 | 4.11 | 0.190 | 0.672 | 0.145 | 0.091 | 0.045 | 0.042 |
| 2001 | 1,818 | 3,869  | 693,575   | 38       | 31,651  | 319   | 56  | 0.117 | 3.77 | 0.224 | 0.682 | 0.145 | 0.091 | 0.055 | 0.026 |
| 2002 | 1,968 | 3,911  | 758,800   | 40       | 32,953  | 330   | 66  | 0.124 | 3.72 | 0.215 | 0.681 | 0.149 | 0.093 | 0.056 | 0.066 |
| 2003 | 2,129 | 3,960  | 820,103   | 41       | 34,712  | 334   | 75  | 0.127 | 3.71 | 0.224 | 0.688 | 0.152 | 0.093 | 0.056 | 0.079 |
| 2004 | 2,240 | 4,558  | 1,157,248 | 40       | 45,012  | 421   | 77  | 0.123 | 3.99 | 0.225 | 0.709 | 0.150 | 0.092 | 0.044 | 0.115 |
| 2005 | 2,252 | 5,407  | 1,494,037 | 40       | 55,416  | 466   | 91  | 0.130 | 4.15 | 0.242 | 0.725 | 0.147 | 0.090 | 0.041 | 0.115 |
| 2006 | 969   | 10,842 | 1,463,685 | 43       | 76,903  | 942   | 179 | 0.124 | 3.49 | 0.338 | 0.764 | 0.137 | 0.091 | 0.046 | 0.086 |
| 2007 | 888   | 10,801 | 1,720,688 | 72       | 88,290  | 1,010 | 152 | 0.110 | 3.82 | 0.322 | 0.778 | 0.133 | 0.092 | 0.085 | 0.076 |
| 2008 | 678   | 13,884 | 2,175,052 | 79       | 123,635 | 1,194 | 70  | 0.084 | 3.21 | 0.315 | 0.760 | 0.145 | 0.092 | 0.085 | 0.041 |

Notes: The numbers of bank holding companies (BHCs) and statistics of their book value of asset (BVA) over sample years are reported. The means of other descriptive statistics are listed: BE = Book value of equity; PTI = Pre-tax income; ROE = Return of equity; OHE (Over head efficiency) = Noninterest expenses/Non-interest income; OBS/A (Off-balance-sheet activities) = All OBS activities/Total assets; RA/A (Risk-based asset ratio) = Total risk-based assets/Total assets; RC/RA (Total Risk-based capital ratio) = (Tier 1 capital + Tier 2 capital)/Total risk-based asset; E/A = total equity/Total asset; NPA (Non-performing assets ratio) = Non-performing assets / Total equity capital; Gap (Interest sensitive gap) = (IS assets - IS liabilities)/Total asset. The BVA, BE, and PTI are in million US dollar.

**3.2.** Measures of bank risk. We investigate the risks faced by banks from various aspects. Table 2 displays the measures of risk used in this study: credit risk, liquidity risk, interest-rate risk, off-balance-sheet (OBS) risk, market risk, composite risk and leverage risk. Credit risk is concerned with the quality of a banks assets. Historically this has focused on a banks loan portfolio but recent events have shown the importance of looking at all bank assets in light of potential default risk. Liquidity risk measures the ability of a bank to meet all cash needs at a reasonable cost whenever they arise. The absolute value of the gap between the interest-sensitive assets and liabilities, which is used to estimate interest-rate risk, is the extent to which banks have exposed themselves to market driven changes in the level of interest rates. We also collect data on off-balance-sheet activities and investigate their relationship with bank capital. Market risk is the risk of changes in asset prices that are beyond the control of bank management. Our composite risk measures are designed to capture the relationship between risky assets as a percentage of total assets and risk-free assets as a percentage of total assets. Finally, leverage risk is the risk arising from the capital structure decisions of the BHCs. The first six measures of risk relate to the various elements of business risk confronting bank management. Leverage risk, on the other hand, relates directly to the financial decisions taken in terms of the amount of capital employed. From another perspective it can be said that minimum capital requirements (i.e. maximum leverage standards) are mandated by regulators to mitigate the various elements of business risk that the BHC accepts.

Table 2. Variables

| Symbol                    | Definition  |
|---------------------------|---|
| Leverage risk             |   |
| Eq/A                      | Total equity/Total asset  |
| RC/RA                     | Capital requirement ratio (Total risk-based capital / Total risk-based assets)  |
| Tier 1/RA                 | Tier 1 capital/Total risk-based assets  |
| Tier 2/Tier 1             | Tier 2 capital/Tier 1 capital   |
| Credit risk               |   |
| NPL/LL                    | Non-performing asset/Total loans and leases   |
| Charge-offs/L             | Net loan charge-offs/Total loans and leases   |
| Provision/L               | Annual provision for loan losses/Total loans and leases   |
| Allowance/L               | Allowance for loan losses/Total loans and leases  |
| Liquidity risk            | <u> </u>  |
| STPF/A                    | Short-term purchased funds (Eurodollars, federal funds, security RPs, large CDs and commercial paper)/Total assets  |
| Cash/A                    | Cash and due from other banks/Total assets  |
| FFS/A                     | (Federal funds sold + Reverse RPs - Sum of federal funds purchased – RPs )/Total assets   |
| FFP/A                     | (Federal funds purchased + RPs )Total assets  |
| Cash/STPF                 | Cash and due from other banks/Short-term purchased funds (Eurodollars, federal funds, security RPs, large CDs and commercial papers)  |
| Interest rate risk        |   |
| Gap                       | Interest sensitive gap (IS assets – IS liabilities)/Total assets  |
| Off-balance-sheet         | 1 3 (3 (3 (3  |
| OBS/A                     | Off-balance-sheet assets/Total assets   |
| Der/A                     | Credit equivalent amount of off-balance-sheet derivative contracts/Total assets   |
| Der/RA                    | Credit equivalent amount of off-balance-sheet derivative contracts/total risk-based assets  |
| IR Der                    | Notional amount of interest rate derivatives held for trading/Notional Amount of Interest rate derivatives held for other purposes  |
|                           | Notional amount of foreign exchange derivatives held for Trading/notional amount of foreign exchange derivatives held for other   |
| FX Der                    | purposes  |
| Eq Der                    | Notional amount of equity derivatives held for trading /notional amount of equity derivatives held for other purposes   |
| Cmd Der                   | Notional amount of commodity derivatives held for trading /Notional amount of commodity derivatives held for other purposes   |
| Der/A                     | Total derivatives/Total assets  |
| Market risk               |   |
| Trading assets            | Trading account assets/Total assets   |
| Trading A/L               | Trading account assets/Trading account liabilities  |
| Investment M/B            | Market value of investment portfolio/Book value of investment portfolio   |
| Composite risk            |   |
| RA/A                      | Total risk-based assets /Total assets   |
| HLA/A                     | Cash assets and government securities/Total assets  |
| Performance               |   |
| PTI/A                     | Pre-tax income/Asset  |
| ROE                       | Return on equity  |
| ROA                       | Return on asset   |
| ATR                       | Average tax rate (Taxes/Pre-tax income)   |
| Spread                    | Earning spread (Interest income/(Loan + Investment)-(Interest expenses/Deposits))   |
| OHE                       | Overhead efficiency (Non-interest expenses/Non-interest income)   |
| Instrumental variables us |   |
| CRP                       | Credit risk premium. The difference between 10 year Moody's AAA yield and 10 year treasury security yield   |
| GDPg                      | GDP growth. The change in GDP in the year   |
| LRP                       | Liquidity risk premiums. The difference between 3-month commercial paper rate and Treasury Bill secondary market rate   |
| LRP1                      |   |
| SPSD                      | Liquidity risk premiums 1. The difference between 10-year Treasury Security yield and 3-Month Treasury Bill secondary market rate  Market volatility. The standard deviation of the daily return of the S&P 500 index in the year |
|                           |   |
| Average equity ratio      | The average of Highly liquid accepts to Total accepts ratio in the year.  |
| Average HLA/A Ratio       | The average of Highly liquid assets to Total assets ratio in the year   |

### 4. Major empirical results

Our findings are consistent with the results documented by Hughes, Mester and Moon (2001), John, Saunders and Senbet (2000), Keeley (1990),

and Kim and Santomero (1988), the use of equity capital by banks, on average, triggers a loss in efficiency. But this is not true in all cases. Laeven and Levine (2009) confirm that the effect of regulation on bank risk-taking can be positive or nega-

tive depending on the bank's ownership structure. Also, Marcus (1984) argues that there is a bimodal distribution of bank risk.

When bank charters have value due to barriers to entry into the industry, then banks choose either a high-risk strategy or a low-risk strategy. A midrange policy is sub-optimal. Decreases in charter value make the high-risk strategy more attractive. Banks adopt either a low-risk strategy to protect high charter value or a high-risk strategy to exploit the federal safety net.

Before discussing our regression results we note that our econometric evidence suggests that the instrument for capital generated by the two stochastic frontiers is free from any endogeneity problem with risk measures. First, we note the strong correlation of our instrument with the BHCs' book value of equity. Next, we test whether the instrument for capital is uncorrelated with the error term of the second-stage regression shown as equation (7). If there is an endogeneity problem between the risk and our instrumental variable, then there is correlation between the error term of the regression and the instrument. We use panel data for the entire sample period to generate the error term of each risk measure regressed on all independent variables, including the instrument for capital. All variables demonstrate zero correlation with statistical significance.

To further validate this instrumental variable, we first regress capital (BVC) on our control variables,

the book value of assets (BVA) and the book value of assets squared ( $BVA^2$ ). We then include our instrumental variable ( $\delta$ ) in the regression and look at the significance of the coefficient on the instrument.

Specifically,

$$BVE = b_0 + b_1 BVA + b_2 BVA^2,$$
and
(8)

$$BVE = b_0 + b_1 BVA + b_2 BVA^2 + b_3 \delta. \tag{9}$$

In Table 3, the coefficients for BVA and  $BVA^2$  in both models are statistically significant. In all years, the coefficient on  $\delta$  is highly significant as evidenced by the very strong t statistics. A highly significant coefficient of the instrument implies an instrument with high explanatory power. We note that for some of our sample BHCs, the inclusion of capital in our second stage frontier produces a reduction in efficiency while for other BHCs the inclusion of capital actually increases efficiency. In either case, the instrument used in our paper deals effectively with the endogeneity problem between capital and risk.

To validate the instrument variable, we run two regression models.

Model 1: 
$$BVE = b_0 + b_1BVA + b_2BVA^2$$

Model 2: 
$$BVE = b_0 + b_1 BVA + b_2 BVA^2 + b_3 \delta$$
.

Table 3. Validation of instrumental variable

| Year | Model | BVA   | t      | BVA <sup>2</sup> | t       |       | t      |
|------|-------|-------|--------|------------------|---------|-------|--------|
| 1993 | 1     | 1.249 | 21.340 | -0.009           | -4.192  |       |        |
|      | 2     | 1.266 | 50.202 | -0.009           | -10.386 | 2.362 | 81.680 |
| 1994 | 1     | 1.025 | 12.612 | -0.001           | -0.491  |       |        |
|      | 2     | 1.036 | 24.837 | -0.002           | -1.257  | 2.219 | 60.378 |
| 1995 | 1     | 1.126 | 14.086 | -0.005           | -1.826  |       |        |
|      | 2     | 1.006 | 25.573 | -0.001           | -0.891  | 2.160 | 65.159 |
| 1996 | 1     | 1.013 | 12.943 | -0.001           | -0.454  |       |        |
|      | 2     | 0.871 | 23.143 | 0.003            | 2.537   | 2.173 | 68.393 |
| 1997 | 1     | 0.961 | 12.862 | 0.000            | 0.058   |       |        |
|      | 2     | 0.948 | 15.414 | 0.000            | -0.169  | 0.990 | 26.621 |
| 1998 | 1     | 0.899 | 11.647 | 0.002            | 0.881   |       |        |
|      | 2     | 0.823 | 23.536 | 0.005            | 4.064   | 2.344 | 77.823 |
| 1999 | 1     | 0.835 | 10.470 | 0.005            | 1.707   |       |        |
|      | 2     | 0.789 | 19.882 | 0.006            | 4.515   | 1.897 | 70.971 |
| 2000 | 1     | 0.859 | 11.000 | 0.004            | 1.516   |       |        |
|      | 2     | 0.795 | 22.172 | 0.007            | 5.265   | 1.891 | 80.371 |
| 2001 | 1     | 0.852 | 11.147 | 0.004            | 1.710   |       |        |
|      | 2     | 0.815 | 18.406 | 0.006            | 3.980   | 1.788 | 59.970 |
| 2002 | 1     | 0.862 | 11.532 | 0.004            | 1.639   |       |        |
|      | 2     | 0.771 | 17.126 | 0.007            | 4.814   | 1.661 | 58.773 |
| 2003 | 1     | 0.846 | 11.826 | 0.005            | 1.985   |       |        |
|      | 2     | 0.853 | 17.800 | 0.005            | 3.077   | 1.583 | 51.080 |
| 2004 | 1     | 0.825 | 12.563 | 0.006            | 2.636   |       |        |
|      | 2     | 0.754 | 20.221 | 0.008            | 6.403   | 2.149 | 68.534 |

| Year | Model | BVA   | t      | BVA <sup>2</sup> | t      |       | t      |
|------|-------|-------|--------|------------------|--------|-------|--------|
| 2005 | 1     | 0.873 | 13.533 | 0.004            | 1.909  |       |        |
|      | 2     | 0.778 | 22.595 | 0.007            | 6.331  | 2.239 | 75.261 |
| 2006 | 1     | 1.225 | 11.831 | -0.007           | -2.146 |       |        |
|      | 2     | 1.095 | 15.297 | -0.003           | -1.225 | 1.711 | 32.563 |
| 2007 | 1     | 0.963 | 9.450  | 0.002            | 0.608  |       |        |
|      | 2     | 0.896 | 12.442 | 0.004            | 1.701  | 1.098 | 29.807 |
| 2008 | 1     | 0.928 | 4.242  | 0.002            | 0.268  |       |        |
|      | 2     | 0.696 | 4.278  | 0.007            | 1.401  | 8.050 | 23.426 |

Table 3 (cont.). Validation of instrumental variable

We now look at seven different measures of risk: credit risk, liquidity risk, interest rate risk, off-balance-sheet risk, market risk, composite risk and leverage risk. We also use several different proxies for each type of risk. In a general sense the first six types of risk are considered business risk while the last type measures financial risk. While some of the results support the proposition that increased capital requirements reduces risk in BHCs there are also statistically significant results that suggest the opposite, that BHCs increase risk as their capital ratios increase.

We wish to consider BHCs' responses to higher capital levels mandated by bank regulators. As noted above (in our methodology section) we use TSLS analysis with our panel data set. The instruments for credit risk are the spread between U.S. Treasury bond rates and Aaa corporate bonds and the growth rate in GDP per capita. We use the spread between the three-month Treasury bill and three-month commercial paper and the spread between the three-month Treasury bill and the tenyear Treasury note as our instruments for liquidity risk, interest rate risk and off-balance-sheet risk. For a market risk instrument we use the standard deviation of the return on the S&P 500 index along with the spread between the three-month Treasury bill and three-month commercial paper. We calculate the instrument for leverage risk by taking the average of the ratio of total equity to total assets for all banks and all years. Finally, our instruments for composite risk are the spread between Treasury bonds and Aaa corporate bond, the growth in GDP per capita and the average ratio of cash plus government securities to total assets.

In Table 4, we present the results from our panel data estimation and show the sign and significance of our proxies for each type of risk. The ratio of the

allowance for loan losses to total loans and leases is our first look at credit risk. Here a high ratio would indicate a high level of risk in the loan portfolio as determined by the BHC's management and therefore the sign on the coefficient of our instrument for capital should be negative. Our result, however, shows a highly significant positive sign. In other words, the risk of the loan portfolio increases as capital increases. Our second proxy for credit risk is the ratio of non-performing loans to total loans and leases. Here again a high ratio implies high risk in the loan portfolio so our hypothesis predicts a negative sign on the relevant coefficient. We once again find the opposite result, a positive sign on the coefficient although this result is not highly significant. Our other credit risk proxies are the ratio of loan charge-offs to total loans and leases and the ratio of the annual provision for loan losses to total loans and leases. Both of these risk measures carry the anticipated negative sign with the former carrying low significance and latter being highly significant. The regression coefficients,  $b_k$ , on the instrumental variable for capital are reported. We use the forecasted values from the first-stage regression to control the relation among variables. Specifically,

$$y_k = c_i + b_k \delta_i + \gamma_k \ln(BVA_i) + \sum_{\substack{j=1\\i\neq k}}^J h_j \oint_{j} + \zeta_k,$$

where  $y_k$  is one of the measures of risk or performance (e.g. Credit risk or Return on equity) for bank i;  $c_i$  is a constant;  $b_k$  is the coefficient of the instrumental variable of capital,  $\delta_i$ ,  $y_k$  is the coefficient of natural logarithm of bank's book value;  $h_j$  is the coefficient of the fitted values of our endogenous risk measures,  $\mathfrak{E}_j$ , and  $\zeta_k$  is the error term. All variables are defined in Table 2.

Table 4. Panel data two-stage least squares regressions

| Proxy         | Instrument | Coefficient | <i>p</i> -value | Spearsman 1 | p-value |
|---------------|------------|-------------|-----------------|-------------|---------|
| Credit risk   |            |             |                 |             |         |
| NPL/LL        | CRP, GDPG  | 0.001       | 0.20            | -0.050      | 0.31    |
| Charge-offs/L |            | -0.001      | 0.20            | -0.030      | 0.34    |
| Provision/L   |            | -0.003      | 0.00            | -0.030      | 0.36    |
| Allowance/L   |            | 0.003       | 0.00            | 0.100       | 0.19    |

Table 4 (cont.). Panel data two-stage least squares regressions

| Proxy                  | Instrument          | Coefficient | p-value | Spearsman | p-value |
|------------------------|---------------------|-------------|---------|-----------|---------|
| Liquidity risk         |                     |             |         |           |         |
| STPF/A                 | LRP, LRP1           | -0.023      | 0.00    | -0.300    | 0.00    |
| Cash/A                 |                     | -0.006      | 0.00    | -0.040    | 0.01    |
| FFP/A                  |                     | -0.020      | 0.00    | -0.520    | 0.00    |
| Cash/STPF              |                     | -215.9      | 0.05    | -0.050    | 0.27    |
| Interest rate risk     |                     |             |         |           |         |
| IGAPI                  | LRP, LRP1           | -0.030      | 0.00    | -0.050    | 0.00    |
| Off-balance-sheet risk |                     |             |         |           |         |
| OBS/A                  | LRP, LRP1           | -0.001      | 0.00    | -0.970    | 0.00    |
| Der/A                  |                     | -0.157      | 0.00    | -0.910    | 0.00    |
| Der/RA                 |                     | -0.664      | 0.11    | -0.920    | 0.00    |
| IR Der                 |                     | 1.396       | 0.95    | 0.140     | 0.13    |
| CD Der/A               |                     | -0.352      | 0.15    | -0.860    | 0.00    |
| Market risk            |                     |             |         |           |         |
| Trading assets         | SPSD, LRP           | 0.001       | 0.84    | 0.098     | 0.32    |
| Investment             |                     | 0.003       | 0.07    | 0.170     | 0.06    |
| Leverage risk          |                     |             |         |           |         |
| Eq/A                   | Eq/A avg, HLA/A     | 0.148       | 0.00    | 0.810     | 0.00    |
| RC/RA                  |                     | 0.163       | 0.00    | 0.410     | 0.00    |
| Tier 1/RA              |                     | 0.199       | 0.00    | 0.370     | 0.00    |
| Tier 2/Tier 1          |                     | -0.227      | 0.00    | -0.230    | 0.02    |
| Composite risk         |                     |             |         |           |         |
| RA/A                   | HLA/A avg,CRP, GDPG | 0.028       | 0.00    | 0.440     | 0.00    |
| HLA/A                  | LRP, LRP1           | -0.009      | 0.00    | -0.040    | 0.02    |
| Performance            |                     |             |         |           |         |
| ROE                    | Asset, RC/RA        | -0.072      | 0.00    | -0.290    | 0.00    |
| ROA                    |                     | 0.009       | 0.00    | 0.260     | 0.00    |
| PTI/A                  |                     | 0.010       | 0.00    | 0.230     | 0.00    |
| ATR                    |                     | 0.197       | 0.22    | 0.080     | 0.35    |
| Spread                 |                     | 0.007       | 0.55    | 0.100     | 0.11    |
| OHE                    |                     | 0.550       | 0.01    | 0.060     | 0.32    |

We next look at measures of liquidity risk. Our first two proxies measure the amount of cash to total assets and the amount of cash to short-term purchased funds. In both of these cases a high ratio implies more liquidity so our hypotheses anticipate a positive sign on the coefficient of our instrument for capital. Instead, both ratios are negative with one highly significant result and one result significant at the 5% level. Our other proxies for liquidity show short-term purchased funds, fed funds sold and fed funds purchased, each as a percentage of total assets. Short-term purchased funds are less stable than other types of bank liabilities so a high ratio implies more risk. As a result the sign on the coefficient of our instrument for capital should be negative and it is, and at a highly significant level. Fed funds sold represent highly liquid assets so a high ratio implies lower risk and we find the anticipated positive sign on the coefficient of our capital instrument but this is at a very low level of significance. Fed funds purchased are shortterm liabilities so we should find a negative sign on the capital instrument for this risk measure and we do, and at a high level of significance.

We have defined interest rate risk as the risk that BHCs are in a position to control, not simply the market risk of rising or falling interest rates. Our proxy is the absolute level of the interest sensitive gap, defined as interest-sensitive assets minus interestsensitive liabilities. Note that a positive gap indicates more interest-sensitive assets than interest-sensitive liabilities and therefore some interest-sensitive assets are funded by fixed-rate liabilities. A negative gap indicates the opposite and the BHC has some fixedrate assets funded by interest-sensitive liabilities. The implication of the mismatched assets and liabilities is straight forward. We use the absolute level of the gap as our measure of risk since this risk is associated with the size of the gap and not whether interest rates go up or down. Since a large gap increases risk we anticipate a negative sign on the coefficient of our instrument for capital. This is what we find and the result is highly significant.

Our next risk category is off-balance-sheet risk. We measure this risk with five different ratios. Only one ratio, the ratio of interest rate derivatives held for trading to interest rate derivatives held for other purposes, provides a counterintuitive result. We assume that any interest rate derivative not held for trading is held for hedging purposes. A high ratio indicates a larger trading position and therefore more risk. Accordingly, our hypothesis is that the sign on the coefficient of our instrument for capital should be negative. Instead, for this ratio the sign is positive although at a very low level of significance. When we look at the ratios of off-balance-sheet assets to total assets and total derivatives to total assets we see the anticipated negative sign on the coefficient of our instrument for capital and at highly significant levels. Our final two risk measures are the credit equivalent derivatives to total assets and total derivatives to total risk-based assets. In both of these cases the sign on the coefficient of our instrument for capital is negative but at lower levels of significance than the previous measures carrying negative signs.

We turn our attention to market risk and look at the results for the ratio of trading assets to total assets and the ratio of the market value of investments to the book value of investments. We again find differing results. The first ratio, trading assets as a percentage of total assets, should be indirectly related to capital. A high ratio implies high risk and we hypothesize that the sign on our capital instrument should be negative. However, the sign is positive although at a low level of significance. For the second ratio, the market to book value of the investment portfolio, a high ratio indicates a cushion of safety for the BHC. Accordingly this measure should result in a positive coefficient on the instrument for capital and our results show this to be true. While the significance of this result is not high it is higher than the significance of our first ratio.

Our final risk type is leverage risk or financial risk. We test four different measures of leverage risk. The first two measures are standard leverage ratios. We look at the ratio of risk-based capital to riskbased assets. This is the primary Basle Accord capital ratio. Then we look at the accounting ratio of equity to assets. Both of these ratios produce a positive sign on the coefficient of our instrument for capital at a very significant level. However, this is true by definition. Since capital is in the numerator of these ratios as capital goes up so will the ratio. We also look at the ratio of Tier 1 capital to risk assets and we get the same result, a positive sign on our instrument for capital at a highly significant ratio. Finally, we look at the ratio of Tier 2 to Tier 1 capital. For this ratio risk goes up as the ratio increases therefore we expect to find a negative sign on our instrument for capital and we do. Leverage risk is an appropriate risk type for analysis. But, as we have seen, increased capital lowers leverage by definition. The question we are asking is what happens to risk when mandated capital requirements are increased. Since more capital lowers leverage we must focus our attention on the other types of risk under study.

Performance measures represent another tool with which we can examine the impact of increased capital on BHC risk. We differentiate between a risk measure and a performance measure in that the level of a risk measure reflects BHC management decisions, while the performance measure is simply the result of the decisions taken. We employ the same panel data estimator to consider the impact of capital on these performance measures. We start by looking at the return on equity (ROE). It is not surprising that as capital goes up the return on equity goes down. We see this clearly in Panel B of Table 7. The coefficient of our capital instrument is negative and highly significant. This, however, is true by definition since capital is in the denominator of the ROE calculation. On the other hand, when the return on assets (ROA) is the dependent variable in our regression the sign on the coefficient of our instrument for capital is positive. In other words the ROA increases as capital increases. We argue here that BHCs are offsetting higher capital requirements and a declining ROE by increasing risk as a means to recover their ROE. We see the same phenomenon when we look at the BHCs' pre-tax ROA. This ensures that taxes are not driving the improved ROA. There are, then, only two possible ways to increase the ROA. The BHC can become more efficient through cost controls or they can increase their net interest margin, the difference between what they earn on their assets and what they pay on their liabilities. When we use the ratio of non-interest expense to non-interest income as the dependent variable in our regression a positive sign is found on the coefficient of our instrument for capital. In other words, as capital increases so does this ratio and that means banks become more inefficient as capital increases. On the other hand, when the net interest margin is the dependent variable in our regression we get a positive sign on our instrument for capital but now it has an entirely different interpretation. Here we find that as capital increases the spread between earning assets and the cost of money funding the assets has widened. Since there is no reason to conclude that over the sixteen years of our study BHCs somehow found ways to raise funds more cheaply, the only explanation remaining is that BHCs have increased the risk in their earning asset portfolios.

#### 5. Tests of robustness

A word of explanation is needed at this point. Our study is predicated on the belief that BHCs optimize their risk profiles across all of the various risk categories susceptible to bank management. See section 2.2 above. Therefore, in any one year a BHC could be increase credit risk and simultaneously decrease liquidity risk. It is the net result of both actions that represents a change in the risk of the BHC. The same trade-offs could be made for the other risk categories including interest rate risk, off-balance-sheet risk, market risk, and composite risk. For this reason we do not believe our robustness tests will consistently provide the same results as our panel data for each of the sixteen years studied. Instead, we are looking for evidence that our panel data results are not clearly wrong.

In the empirical results section above, our panel data suggest that higher capital does not necessarily mitigate the risks faced by banks. In this section, we further investigate the eight measures of risk that are inconsistent with the theory that increased capital reduces risk in banks. We also present results from four measures of bank performance that further document a perverse impact from capital regulation. For tests of robustness, we analyze our data using two-stage least squares on a year-by-year approach (in lieu of as a single panel). We have limited our robustness tests to only those measures of risk that produced counterintuitive results. In other words, in our results section we argue that there is evidence that increasing capital requirements does not reduce risk in banking. Here we provide robustness test only on that evidence.

The results from employing two-stage least squares estimation on a year-by-year basis are shown in Table 5 (see Appendix). Two of our proxies for credit risk produce a sign on the coefficient of our instrument for capital that is inconsistent with the hypothesis that higher capital reduces risk in banking. Our robustness tests provide support for our panel data results. The ratio of the allowance for loan losses as a percentage of total loans and leases carries the same inconsistent sign as our panel data in eight of the sixteen years of our study while. Our second credit risk proxy is the ratio of non-performing loans as a percentage of total loans and leases. In this case, the same inconsistent sign found in our panel results is found in five of the sixteen years. Please see Table 5.

The table reports the coefficient on our instrument for capital when regressed with the following risk measures as the dependent variable and the respective p-value for the year-by-year two-stage least-squares regressions. We select one risk measure from each group as the proxy for the same class of risk and identify instrumental variables that can be used as regressors to estimate the risk proxies at the first-stage regressions. The predicted values  $f_k$  that are derived in the first stage are then used as regressors to test

the relation between banking capital and the risk category represented by the risk proxy being tested. The second stage regression is:

$$y_{k,t} = c_{t,t} + d_{k,t,t} \delta_{i,t,t} + f_{k,t,t} \ln(BVA) + \sum_{\substack{j=1\\j \neq k}}^{J} h_{j,t} \mathfrak{S}_{j,t} + \zeta_{k,t}.$$

Table 5 also shows two proxies for liquidity risk that provide counterintuitive results. The first measure is the ratio of cash to total assets. This ratio carries the same sign as our panel data results in 14 out of the 16 years of our study. The second liquidity measure is the ratio of cash to short-term purchased funds and it carries the same sign as our panel data in 10 of the 16 years. This is quite robust support for our argument when considering our explanatory note above.

The next risk category to be reviewed is off-balance-sheet risk and the risk proxy showing counterintuitive results is the ratio of derivatives held for trading compared with derivatives held for other purposes. We find consistent results for this measure in 10 of the 14 years for which we have data. We also have one measure of market risk that is inconsistent with our underlying hypothesis. The measure is the ratio of trading assets as a percentage of total assets and we find the same result as our panel data in four out of the fifteen years.

We have argued above that our composite risk measures capture more information than any of the other individual risk measures and it is with these composite risk measures that we find especially strong tests of robustness. One risk proxy is the ratio of risky assets as a percentage of total assets and this measure produces the same result as our panel data in 12 of the 16 years of our study. The second composite risk proxy is the ratio of risk-free assets as a percentage of total assets and in this case we find the same result as our panel data in 15 of the 16 years. We believe this also indicates our results are quite robust to the econometric technique employed.

In Table 5 we show the impact of changes in BHC capital on BHC performance measures. To summarize these results, BHCs' ROE declines as capital increases (almost by definition). But when we see an increase in ROA we need to look at the source of the improvement. We argue in our results section that the higher ROA is the result of a riskier earning asset portfolio because of the improved net interest margin while our data rule out improved expense control as the source of the higher ROA.

In Table 5 we see ROE declined in 11 of the 13 years while ROA increased in 15 of 16 years. The interest margin increased in 15 of 16 years and is the logical driver of the higher ROA. There is no reason to believe BHCs somehow found a cheaper source of

funds with which to support their earning assets therefore an increase in risk in the earning asset portfolio is the most probable cause. Non-interest expense as a percentage of non-interest income rose with increases in capital so there is no evidence of improved efficiency. The ratio of pre-tax income to total assets increased in 6 of 16 years so it may be that taxes explain part of the higher ROA.

#### Conclusions

In this study we thoroughly analyze nearly 25,000 company-year observations of bank holding company data from 1993 to 2008 to determine the relationship between capital and bank risk-taking. Our data cover a period containing significant changes in the banking industry and varying levels of economic activity. The Riegle-Neal and Graham-Leach-Bliley acts were passed during this time period and the tech-stock and housing bubbles both burst with attendant recessions. By including a larger size range of BHCs in our analysis over a long sample period, our results are applicable to relatively small BHCs as well as to the largest 200 or so BHCs traditionally included in empirical studies.

We employ stochastic frontier analysis to create a new type of instrumental variable for capital to be used in regressions of risk and capital thereby mitigating the obvious endogeneity problem. We provide a theoretical explanation and empirical evidence to validate the use of the instrument. To take into account "risk-taking coordination" suggested by Schrand and Ünal (1998), we apply two-stage least squares regression to a panel data set. Our study also employs two-stage least squares regression on a year-by-year basis as a robustness test.

Our results are consistent with the theory that BHCs respond to higher capital levels by increasing the risk in their earning asset portfolios. We find a positive

relationship between the proportion of risky assets held by a bank holding company and the amount of capital it holds. Higher capital induces bank holding companies to invest in more risky assets. In addition, two of our four proxies for credit risk produce a positive sign on the coefficient of capital while our hypotheses state that the signs should be negative. Likewise, two of our four proxies for liquidity risk produce the opposite sign than that anticipated by our hypotheses.

When we consider the relationship between capital and standard performance ratios we find that ROE declines as equity increases. This, of course, is true by definition. While, however, the ROE goes down the ROA goes up. A higher ROA can be achieved by better efficiency or a higher net interest margin. We find no evidence of increased efficiency and conclude that a higher net interest margin reflects higher yields on earning assets rather than a lower cost of money. Higher yields can only be associated with higher risk.

Our analysis adds to the existing literature with three contributions. First, we employ a large panel data set to consider the capital-risk relationship for a wider range of bank holding companies than previously reviewed. Second, we use a variety of risk measures in our analysis along with multiple measures of each risk dimension. Finally, our results provide what we believe are important findings with potentially major public policy implications. If the primary tool used by bank regulators to ensure a stable financial system is, instead, creating perverse results then alternative tools must be developed. Further exploring the relationship between the efficiency of capital and the risk strategy adopted by a bank would be a further contribution to this literature.

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## Appendix

Table 5. Results of year-by-year two-stage least squares regressions

| Variables              | 2008   | 2007   | 2006    | 2005    | 2004   | 2003    | 2002   | 2001   | 2000   | 1999     | 1998   | 1997   | 1996   | 1995     | 1994   | 1993    |
|------------------------|--------|--------|---------|---------|--------|---------|--------|--------|--------|----------|--------|--------|--------|----------|--------|---------|
| Credit risk            |        |        |         |         |        |         |        |        |        |          |        |        |        |          |        |         |
| NPL/L                  | -0.070 | -0.004 | 0.000   | 0.000   | 0.005  | 0.309   | -0.002 | 0.015  | -0.002 | -0.033   | -0.033 | 0.015  | -0.079 | 0.034    | -0.660 | -0.004  |
| p-value                | 0.000  | 0.569  | 0.980   | 0.980   | 0.186  | 0.365   | 0.782  | 0.282  | 0.916  | 0.002    | 0.002  | 0.229  | 0.019  | 0.720    | 0.001  | 0.192   |
| Allowance/L            | -0.017 | 0.000  | 0.001   | -0.067  | -0.002 | 0.297   | 0.001  | 0.002  | 0.018  | -0.136   | 0.006  | 0.006  | -0.076 | 0.043    | -2.091 | 0.025   |
| p-value                | 0.095  | 0.891  | 0.662   | 0.219   | 0.520  | 0.217   | 0.847  | 0.683  | 0.226  | 0.565    | 0.651  | 0.785  | 0.046  | 0.548    | 0.000  | 0.057   |
| Liquidity risk         |        |        |         |         | •      |         |        |        | •      | •        |        |        |        | •        | •      |         |
| Cash/A                 | -0.126 | -0.114 | -0.236  | -0.399  | -0.296 | -2.058  | -0.361 | -0.290 | -0.090 | 0.364    | -0.264 | -0.033 | -0.401 | -0.719   | -0.779 | 0.004   |
| p-value                | 0.006  | 0.000  | 0.000   | 0.228   | 0.000  | 0.018   | 0.000  | 0.000  | 0.096  | 0.579    | 0.000  | 0.583  | 0.059  | 0.026    | 0.096  | 0.668   |
| Cash/STPF              | -667.0 | -174.1 | -7096.3 | -6490.1 | -718.3 | -7251.5 | -304.9 | -35.3  | 1273.5 | 165.2    | 34.5   | -110.3 | 306.6  | 4069.5   | 1269.5 | -1942.3 |
| Variables              | 2008   | 2007   | 2006    | 2005    | 2004   | 2003    | 2002   | 2001   | 2000   | 1999     | 1998   | 1997   | 1996   | 1995     | 1994   | 1993    |
| Liquidity risk         | •      | •      |         |         |        | •       | •      | •      |        | •        |        |        | •      | •        |        |         |
| p-value                | 0.585  | 0.858  | 0.092   | 0.781   | 0.729  | 0.753   | 0.552  | 0.565  | 0.785  | 0.788    | 0.197  | 0.584  | 0.780  | 0.755    | 0.913  | 0.338   |
| HLA/A                  | -0.130 | -0.106 | -0.293  | -0.387  | -0.366 | -0.321  | -0.457 | -0.360 | -0.217 | -0.241   | -0.287 | -0.197 | -0.208 | -0.167   | -0.164 | 0.002   |
| p-value                | 0.014  | 0.000  | 0.000   | 0.000   | 0.000  | 0.000   | 0.000  | 0.000  | 0.000  | 0.000    | 0.000  | 0.000  | 0.000  | 0.000    | 0.000  | 0.833   |
| Off-balance-sheet risk |        |        |         |         | •      |         |        |        | •      | •        |        |        |        | •        | •      |         |
| IR Der                 | -0.991 | 19.1   | 58.5    | -533.1  | 33.7   | -1.464  | 6.963  | 259.0  | 4424.9 | 321783.6 | 220.7  | 6936.8 | 9268.7 | -18058.3 | na     | na      |
| p-value                | 0.541  | 0.000  | 0.000   | 0.000   | 0.000  | 0.000   | 0.000  | 0.000  | 0.000  | 0.000    | 0.000  | 0.000  | 0.000  | 0.000    | -      | -       |
| Market risk            | •      | •      |         |         |        | •       | •      | •      |        | •        |        |        | •      | •        |        |         |
| Trading Assets         | -0.023 | 0.021  | -0.008  | -0.008  | -0.011 | -0.023  | -0.014 | 0.135  | -0.026 | -0.001   | -0.001 | -0.005 | -0.011 | 0.003    | 0.021  | -0.001  |
| p-value                | 0.174  | 0.001  | 0.039   | 0.039   | 0.000  | 0.530   | 0.000  | 0.000  | 0.005  | 0.918    | 0.918  | 0.370  | 0.213  | 0.000    | 0.483  | 0.8727  |
| Leverage risk          | •      | •      |         |         |        | •       | •      | •      |        | •        |        |        | •      | •        |        |         |
| RA/A                   | 0.295  | -1.024 | 0.323   | 18.778  | -0.025 | 0.718   | 0.457  | 0.459  | 1.378  | 8.541    | 4.855  | 0.762  | 2.498  | -7.376   | 15.89  | -0.056  |
| p-value                | 0.087  | 0.000  | 0.000   | 0.000   | 0.835  | 0.000   | 0.000  | 0.000  | 0.000  | 0.000    | 0.000  | 0.000  | 0.000  | 0.062    | 0.002  | 0.596   |
| Performance            |        |        |         |         | •      |         |        |        | •      | •        |        |        |        | •        | •      |         |
| ROE                    | -0.105 | -0.237 | -0.204  | 1.805   | -0.192 | -11.679 | -0.135 | 0.010  | 0.201  | -0.482   | 0.257  | -0.190 | 0.090  | -0.363   | -6.255 | -0.098  |
| p-value                | 0.090  | 0.000  | 0.000   | 0.060   | 0.000  | 0.000   | 0.011  | 0.891  | 0.282  | 0.834    | 0.015  | 0.030  | 0.630  | 0.395    | 0.014  | 0.000   |
| ROA                    | 0.024  | 0.025  | 0.019   | 0.069   | 0.027  | 0.981   | 0.012  | 0.001  | 0.015  | 0.011    | 0.034  | 0.011  | 0.005  | -0.020   | 0.050  | 0.0164  |
| p-value                | 0.001  | 0.000  | 0.000   | 0.432   | 0.000  | 0.000   | 0.002  | 0.923  | 0.306  | 0.947    | 0.000  | 0.131  | 0.728  | 0.578    | 0.000  | 0.000   |
| PTI/A                  | -0.028 | -0.038 | -0.018  | 0.082   | -0.033 | -1.310  | -0.022 | 0.001  | 0.007  | -0.084   | 0.047  | -0.014 | 0.092  | -0. 0001 | -0.634 | 0.022   |
| p-value                | 0.001  | 0.000  | 0.007   | 0.456   | 0.000  | 0.003   | 0.030  | 0.883  | 0.740  | 0.753    | 0.000  | 0.434  | 0.019  | 0.998    | 0.000  | 0.000   |
| Spread                 | 0.038  | 0.021  | 0.054   | 0.072   | 0.021  | 11.226  | 0.005  | 0.010  | 0.020  | 0.040    | 0.016  | 0.011  | -0.025 | 0.019    | 9.708  | 0.016   |
| p-value                | 0.030  | 0.000  | 0.000   | 0.733   | 0.000  | 0.000   | 0.000  | 0.619  | 0.000  | 0.000    | 0.000  | 0.000  | 0.000  | 0.878    | 0.000  | 0.000   |